



Alongside strengthening our OHT portfolio, we are expanding into passenger-car radial, truck-and-bus radial and two- and three-wheeler tyres, while continuing to build on our Carbon Black capabilities

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Q-1. How was BC India 2026 for BKT and how did this align with your India growth agenda?

Ans. Bauma ConExpo 2026 provided an important platform for BKT to engage with customers, OEMs, dealers, distributors and other industry stakeholders, while showcasing our capabilities across construction, mining and industrial applications. The conversations reinforced the importance of developing tyre solutions that address changing equipment requirements, particularly around load-carrying capacity, durability, uptime and operational efficiency.

Our showcase included products such as EARTHMAX SR 30, AIROMAX AM 27, MINE FORCE, EARTHMAX EXPERTO GD1, XL GRIP NEO, DYNA HAUL, CONSTEER and EARTHMAX SR423. The products reflect our focus on understanding the application and developing solutions around specific operating requirements.

The exhibition also aligns with our broader growth agenda. India is central to BKT's manufacturing, product development and global supply chain, enabling us to serve both domestic and international markets. As we work towards our

Vision 2030 ambition, our focus remains on strengthening our core off-highway tyre business, expanding into new categories and building capabilities that support sustained growth.

Q-2. As BKT evolves from an off-highway specialist to a more diversified tyre player, how would you describe this transformation at a portfolio level?

Ans. Our approach to portfolio development begins with understanding how equipment and operating requirements are changing and translating those needs into dedicated tyre solutions. We are strengthening our portfolio through products designed around specific applications, load requirements, speeds and haul distances.

For instance, DYNA HAUL is a bias-technology tyre developed for tipper mining applications involving higher loads and longer haul distances, with a focus on uptime, fewer puncture and downtime issues, and longer service life. Alongside this, EARTHMAX EXPERTO GD1 represents an important step in our Mining Truck Radial (MTR) range, engineered specifically for mining applications, designed to support severe overloads, higher speeds and longer haul distances. Its

specialised compound and tread design are aimed at delivering smooth, even wear and extended tyre life.

We are also developing solutions such as XL GRIP NEO, which builds on the XL GRIP ULTRA platform to address longer-haul requirements through improved heat dissipation. These products reflect our approach of segmenting applications and developing the right tyre for the right operating conditions.

Alongside strengthening our OHT portfolio, we are expanding into passenger-car radial, truck-and-bus radial and two- and three-wheeler tyres, while continuing to build on our Carbon Black capabilities. The focus is on deepening our expertise in established segments while extending our product capabilities into new categories.

Q-3. With mining and construction equipment operating under increasingly demanding conditions, how is BKT advancing its OHT technology to improve productivity, tyre life and overall operating efficiency?

Ans. At BKT, continuous innovation in materials and tyre engineering plays an important role in improving product performance. Our R&D teams

work on developing new compounds, tread designs, reinforcement techniques and material combinations to enhance characteristics such as heat dissipation, traction, durability and wear performance.

We combine these engineering capabilities with design simulations, internal testing and feedback from field engineers, customers and OEM partners. This allows us to evaluate how tyres perform across different applications and refine our designs to meet specific performance requirements. Our focus extends beyond individual product parameters to how a tyre contributes to the overall performance of the machine.

We also recognise that tyre maintenance and selection are important to achieving these benefits. Through our technical and service teams, we work with customers on tyre care, maintenance practices and product recommendations. By bringing together engineering, field insights and maintenance support, we aim to help customers maximise tyre utilisation and improve the overall economics of their operations.

Q-4. As BKT expands into new tyre categories and strengthens its presence in

India, how is the company preparing to capture future growth opportunities while sustaining its leadership in the off-highway tyre segment?

Ans. Our growth strategy combines the continued development of our core business with expansion into new market segments. Our Vision 2030 roadmap sets out our ambition to reach approximately INR 23,000 crore in revenue, with a planned mix of 70% from OHT, 20% from new tyre categories and 10% from Carbon Black. This provides a clear direction for building a more diversified business while maintaining our focus on the segment that has established BKT's position in the global market.

India is central to this ambition, serving as both an important domestic market and a manufacturing and export base for our international operations. Our integrated manufacturing ecosystem and established global distribution network support our ability to serve customers across markets.

As we move towards 2030, our priority is to build each business in line with its market requirements, strengthen our presence across categories and create a balanced portfolio that supports sustained growth.