



## OLI Vibrators has a proven reputation for delivering cost effective and innovative vibratory solutions to meet a plethora of requirements of customers

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Managing Director - OLI VIBRATORS INDIA PVT. LTD.

**Q-1. What are the special preparations going on for the prestigious Excon to be held in your own city?**

**Ans.** OLI Vibrators India Private Limited is a wholly owned subsidiary of OLI SpA, Italy. It is diligently preparing for Excon 2023 by ensuring a comprehensive showcase of its latest products, innovations, and sustainable solutions.

The preparations includes optimising the exhibition space, coordinating with the event organisers and ensuring that the team is well equipped to engage with visitors and industry stakeholders.

**Q-2. What is the different range of Vibrators offered by Oli Vibrators and what are the general applications of the industrial and commercial grade vibrators?**

**Ans.** OLI Group is basically into manufacturing and supplying of various vibrators.

Different ranges of vibrators manufactured by OLI Group are mentioned hereunder:

- Industrial Vibrators inter-alia including Flanged Vibrators/ Flanged Drive/DC and Micro series vibrators.
- Flow Aids - Both Electrical and Pneumatic vibrators
- Concrete Vibrators inter-alia including Needle Vibrators / Electro-mechanical Convertors / Electronic control panels / Shuttering vibrators / Distribution boxes/ Air-liners / Fastening systems like Cradles / Clamps etc.,

All our products are used /applied for various applications in all types of Industries which are used or applied in various

industries such as Building-Construction/ Mining &Quarrying/Foundries/Food Grain Processing / Chemicals/Pharma/Heavy Industries/Power generating industries / Environment care etc etc.

**Q-3. Is there any special maintenance required for maintaining the vibrators offered by Oli and what are the special benefits to customers by using your products over other similar brands?**

**Ans.** OLI's Vibro motors are designed and manufactured using latest technologies and premium materials and components. This helps in reducing the maintenance of vibrators. Most of the vibrators produced are self-lubricating ones and regular greasing is also not required.

OLI Group's regulatory framework enables it to excel in manufacturing high quality, long-lasting vibrators specially designed for Construction /Mining /Quarrying sector carrying special characteristics like IP mechanical protection and high electrical performance. These features make OLI's Industrial vibrators ideal for mining/ Quarrying applications, providing reliability and high efficiency.

Vibrator bodies, bearing flanges and shafts are FMEA designed and manufactured using First grade Aluminium alloy, cast iron and steel alloy to withstand heavy duty applications that guarantee safe operation in any condition.

**Q-4. Do you also offer customized solutions for specific applications that may**

**require unique vibrator specifications? Are Oli's products also eco-friendly and energy efficient too?**

**Ans.** OLI offers Customised solutions to customers who need vibrators for specific and specialised purposes. OLI Vibrators has a proven reputation for delivering cost effective and innovative vibratory solutions to meet a plethora of requirements of customers.

Meeting the customers – Understanding their needs and offering them the solutions and creating a Win-Win situations are the main market policies /strategy of the Company.

OLI Group has a broad regulatory framework that could well fit and take up initiatives in Manufacturing of high-Quality Vibrators (of all kinds) with higher longevity and durability. Oli has a systematic approach to its policy for multifaceted promotion of its products with longer life and energy efficient values.

Oli's policy is not to compromise on Quality and usage of high-quality raw materials in its manufacturing process. This provides our clients the advantage of Innovative technology, Durable /Longer life products/ Quick delivery / Easy maintenance and operability of motors.

OLI is always on the quest for exploring new grounds and long-lasting solutions by understanding and serving customer needs.

**Q-5. What are the special after sales support and technical assistance offered by Oli to your customer's persistent demands?**

**Ans.** OLI Possesses a team of

professionals for after sales support and the team is headquartered in Bangalore. Oli also has plans for appointing Service Contractors / Agencies in all sensitive locations to ensure timely service to the customers.

We serve all firms from small to Fortune 500 companies, our exceptional sales and service is the key reason for our customers to stay with us. A personal touch and interaction by the OLI team in solving the operational and technical queries are the uniqueness of the OLI products in comparison to the other players.

**Q-6. What are the Credentials of your Company**

**Ans.** OLI's Credentials...

● **Flexible Supply Chain :** OLI Group Emphasises on Flexible supply chain practices that contribute to our ability to adapt swiftly to market changes and maintain a competitive edge.

● **Specialisation :** OLI Group showcases its commitment to specialisation – and this dedication positions us as leader in the Industry.

● OLI Group's cutting-edge research and development initiatives - showcases our continuous pursuit of innovation.

● OLI Group harnesses digital advancements to enhance operational efficiency and stay at the fore-front of technological advancements.

● **Sustainability :** Integrating content that underscores our sustainability efforts , demonstrating our responsibility towards environmental stewardship.

● Organizing and re-organizing the strategies to be in tune with the changing market dynamics.

● Identification of problems and solving it.

● We had come up and coming up with new ideas that improved things.

● Developed or implemented new procedures or systems- from Production/ R&D/ Sales / After Sales.

OLI as a Global group holds the coveted position as World Leader in the Vibration Industry.

**Q-7. Are there any recent innovations or improvements in Oli Vibrator's technology that customers should be aware of?**

**Ans.** OLI is always on the quest for exploring new grounds and long lasting solutions by understanding and serving the customers. All our products carry certain unique features such High Quality bearings /Optimised grease sealing systems and certifications from CE/ATEX/IECex/ETL/EAC etc., which benefits the customers with longer life of our products in comparison to others in the Market.

Some of the recent developments at OLI include

a) Permanent Magnet Synchronous motors which include lower power consumption and synchronization (Patented solution).

b) We have developed / launched a smart electrical control panel solution for Precast plants.

c) Mechanical Pokers – Eccentric Shaft system

d) Exciters – Yet to be launched in the market.

OLI has a foot-print worldwide. We also focus on increasing customization of the products to suit the requirements of customers.