



We offer best products of international standard at very competitive pricing and our products are tailor-made to keep up with the customer's requirements

says Mr. Vishambhar Dayal Khandelwal
Director - Khandelwal Polymers

in an interview to *Electrical Line*

The biggest strength and achievement for us is that all our customers know our capability to deliver the best and they are aware that we have in depth knowledge about their requirements and have the necessary infrastructure to support it.

Q-1. What is the USP of your wide range of Distribution box, electric isolators, lighting arrestors and other allied products and which are the core verticals where they are very optimally used?

Ans. The biggest strength and achievement for us is that all our customers know our capability to deliver the best and they are aware that we have in depth knowledge about their requirements and have the necessary infrastructure to support it.

We khandelwal polymers

commenced our business operations in the year 2001. Since then company is playing a vital role in Indian adaptation and promotion of technically advanced products, has prompted the company to enhance its expertise in the power sector and diversify into areas of similar power accessories, and aims at bringing all the requirements of the power industry under a single roof.

Q-2. What are your business plans in terms of expansion and development for a progressive year ahead?

Ans. There is ample momentum in our operations and our products are tailor-made to keep up with the customer's requirements. We keep on innovating ourselves to deliver exactly what the customer expects from us. The current plan



capacity available with us is good and very soon we are in the process for expansion for the sake of meeting additional requirements of new customers.

Q-3. What are your plans for ramping up infrastructure for capacity addition expansion? What steps are you taking to accomplish this task?

Ans. 3] The company has aggressively entered into the transmission and distribution lines and successfully manufactured and supplied high performance products. We are

9001:2015 ISO certified, and highly committed to the quality and performance of the product manufactured.

Q-4. What are your additional plans for being competitive in the near future?

Ans. We are in process of getting the approval done at India's power giants Power Grid Corporation of India Ltd., (NTPC) projects, and other utilities in India and abroad. The company has ambitious plans to venture into various fields

relevant to the industry, and consolidate its position as for runner in the industry.

Q-5. What are the business mantras you have embraced as you sought to establish your success story?

Ans. The strength of our company lies in innovation. Our continuous focus is always to develop innovations which are beneficial to the electrical segment. The prime factor is to give complete customer satisfaction, that too as per his requirements.